INVESTOR ALERT

TOP DOWN INSIGHTS...BOTTOM LINE RESULTS

Uneven Recoveries (Like the Current One) are Normal

Richard M. Salsman, CFA President & Chief Market Strategist

August 15, 2010

Every economic recovery in

modern history seems riddled

with complaints about how

tentative and prolonged it is,

and with so little job creation

— even though that's the norm.

any top economists and strategists continue to fret about the state of the U.S. economy - about whether it's still mired in recession - or why, if there's a recovery, it seems to be weakening - or whether the weakening foretells another recession (a "double-dip").1 The broader population now echoes these fears. In one recent poll of likely American voters, 2an amazing 88% of

them said they believe the U.S. economy is still in a recession even though, as we demonstrated last April,3 the latest U.S. recession actually ended more than a year ago (June 2009).4

We first refuted such "gloom and doom" outlooks in late

January 2009, only two months before stock prices reached a bottom (in March 2009) and just five months before the economy bottomed (in June 2009).5 Since we issued those "anti-gloom" reports, U.S. stock prices have jumped 28%, while industrial output has risen 4.6% (and +8.2% since its trough in June 2009). Today's jobless rate remains high (9.5%), but it has fallen steadily from its peak of 10.1% last October. Media sensationalism again makes it necessary to refresh our prior refutations of gloom.6

Like the scores of clueless Keynesian economists who now dominate public debate - the ones who obsess about the almighty "consumer," "consumer confidence," and anemic job growth - most American today look not into what truly drives the economy (businessmen, savers and investors) but into the economy's rear-view mirror. Trained by Keynesians, they don't realize that measures

of consumer well-being always trail economic measures by at least a year or so, precisely because production is always and everywhere the source of consumption, never the effect of it. Additionally, regardless of how pessimistic (or optimistic) consumers might be, history shows

that their emotional-psychological state has no predictive power - except in a contrarian way: peaks in consumer optimism typically appear just prior to cyclical declines, while troughs in pessimism appear prior to strong cyclical advances.7

Another myth is also widely assumed: that unless an economic recovery resembles a one-way rocket launch to the moon, with nary a set-back or side-ways move, the chances are high that another recession will ensue. In fact,

See, for example, Jeff Sommer, "Double Dip? A Tipping Point May Be Near," The New York Times, August 15, 2010; Annalyn Censky, "Double-Dip Recession: What are the Odds?" CNN/Money Magazine, June 9, 2010; Christopher Wood, "Don't Rule Out a Double-Dip Recession," The Wall Street Journal, May 24, 2010; and Nouriel Roubini, "Beware of a Double-Dip Recession," Forbes, March 11, 2010.

² See question #23 in the Fox News / Opinion Dynamics Poll of 900 registered voters nationwide, which was conducted August 10-11, 2010 and published on August 12, 2010. Source: http://www.foxnews.com/projects/pdf/081210_ObamaEconomyPoll.pdf. The poll results were not materially different among Republicans, Democrats and Independents, who comprised 42%, 40% and 18% of the 900 voters polled. In another recent poll, "nearly two-thirds of Americans believe the economy has yet to hit bottom, a sharply higher percentage than the 53% who felt that way in January." See Peter Wallsten and Eliza Gray "Grim Voter Mood Turns Grimmer: Pessimism Rises on Economy and War," *The Wall Street Journal*, August 11, 2010.

³ "Yes, the Recession Ended Last Summer – and Don't Expect a 'Double Dip,'" *Investor Alert*, InterMarket Forecasting, Inc., April 15, 2010.
⁴ In the days prior to our April report, the organization that assigns "official" dates to the beginnings and ends of U.S. recessions specifically refused to name June-July 2010 as the trough (end) of the recession that began in December 2007. We suspect it'll do so sometime before the November election. See "NBER Committee Confers: No Trough Announced," National Bureau of Economic Research, April 12, 2010 (http://www.nber.org/cycles/april2010.html).

5 See "Debating Doctor Doom," *The Capitalist Advisor*, InterMarket Forecasting, Inc., Part I (January 27, 2009) and Part II (January 31, 2009). See also "Doctor

Doom Revisited," The Capitalist Advisor, InterMarket Forecasting, Inc., February 28, 2010.

⁶ See "The Silver Lining in Job Destruction," The Capitalist Advisor, March 9, 2009; "Is the Worst of Public Policy Already Priced In?" The Capitalist Advisor, May 11, 2009; "Don't Be So Defensive," *Investor Alert*, July 8, 2009; "The One Saving Grace," *The Capitalist Advisor*, August 31, 2009; "The Revival of Corporate Profitability," *Investor Alert*, November 6, 2009; "Yes, the Recession Ended Last Summer – and Don't Expect a 'Double Dip,'" *Investor Alert*, April 15, 2010; "Latest 'Crisis' is Much Ado About (Almost) Nothing," Investor Alert, May 21, 2010.

⁷ See "The Almighty Consumer is Depressed – and That's Bullish," Investment Focus, InterMarket Forecasting, Inc., November 6, 2002.

INVESTOR ALERT AUGUST 15, 2010

Table One Growth in Output, Jobs, Profits & Stock Prices After U.S. Recessions U.S., 1948-2010										
	Real GDP Growth Quarterly AFTER Recessions Ended							1-Yr Post-Recession Changes in		
Recessions	1st qtr.	2nd qtr.	3rd qtr.	4th qtr.	Avg, 1-4	5th qtr.	6th qtr.	Jobs	Pre-Tax Profits	S&P 500
1948-49	4.6%	-3.7%	17.2%	12.7%	7.7%	16.6%	7.2%	4.4%	29.2%	25.0%
1953-54	0.5%	4.6%	8.3%	12.0%	6.3%	6.8%	5.4%	2.9%	32.3%	30.9%
1957-58	2.5%	9.7%	9.7%	8.3%	7.5%	10.5%	-0.5%	3.4%	37.0%	34.9%
1960-61	7.7%	6.6%	8.4%	7.4%	7.5%	4.5%	3.7%	1.4%	26.2%	12.9%
1969-70	0.7%	3.6%	-4.2%	11.5%	2.9%	2.3%	3.2%	2.1%	24.6%	10.1%
1973-75	3.1%	6.9%	5.3%	9.4%	6.2%	3.0%	2.0%	3.3%	47.5%	20.7%
1980	7.6%	8.6%	-3.2%	5.0%	4.5%	-4.9%	-6.4%	1.9%	16.6%	7.8%
1981-82	0.3%	5.1%	9.3%	8.1%	5.7%	8.5%	8.0%	3.6%	39.6%	19.6%
1990-91	2.7%	1.7%	1.6%	4.5%	2.6%	4.3%	4.2%	0.4%	6.2%	9.4%
2001	3.5%	2.1%	2.0%	0.1%	1.9%	1.6%	3.2%	0.2%	20.6%	-19.5%
Averages:	3.3%	4.5%	5.4%	7.9%	5.3%	5.3%	3.0%	2.4%	28.0%	15.2%
2007-2009	1.6%	5.0%	3.7%	2.4%	3.2%	na	na	-0.7%	38.7%	17.0%

as we illustrate in Table One, it's perfectly *normal* for economic recoveries – including the current one – to proceed unevenly. We examine the aftermath of ten U.S. recessions from 1948 to 2001 and compare it to the aftermath of the *latest* one (December 2007-June 2009). Real GDP has grown by an *average* of 3.3%, 4.5%, 5.4% and 7.9% in the first, second, third and fourth quarters following each recession, but there's *considerable variation* within these averages. Indeed, there have been *three* cases when real GDP *contracted* for a quarter – and *fifteen* cases (*half* the time) when the growth rate *decelerated* from one quarter to the next – even though these are still classified as year-long, post-recession economic *recoveries*.

The economic recovery of the *past* year compares favorably to the ten prior ones Real GDP has grown by 1.6%, 5.0%, 3.7% and 2.4% in the first, second, third and fourth quarters since the recession ended in June 2009. Unlike past cases, there have been *no quarterly contractions in the past year* – and while there have been two *decelerations* in the growth rate (from 5.0% in 4Q09 to 3.7% in 1Q10, then down to 2.4% in 2Q10), that too isn't so rare, since it happened after the recessions of 1957-58, 1990-91, and 2001. *Neither quarterly contractions nor temporary decelerations impeded the ten prior U.S. recoveries.* We also document, in Table One, growth rates for employment, corporate profits and the S&P 500 price index in the same recovery periods. On average, jobs have grown 2.4%, but job-growth rates have declined over

the decades, from 4.4% after the 1948-49 recession, to 2.1% after 1969-70, to just 0.4% after 1990-91 and 0.2% after the 2001 recession. This is due partly to productivity gains, partly to increasingly-punitive labor laws (make it too costly for business to actively re-hire) and partly to Washington's increasingly liberal extensions of jobless benefits, which discourages job-seeking.8 In the past year, employment has declined slightly (-0.7%), but it's not materially different from last two recessions; moreover, today's jobless rate (9.5%) is down from its peak of 10.1% last October, and should keep falling in 2011.

As we've shown,9 a slow re-hiring rate, while widely condemned, can be a *good thing* when it permits firms to keep costs down, productivity up, and profits booming;. That's *bullish* for *stocks*. Table One shows how profits have jumped 39% in this recovery, well *above* the average gain of 28% in prior ones – and how the S&P 500's 17% gain since the end of the latest recession is *also* above the average gain of 15% amid prior recoveries. In time, greater profitability will justify more job creation, but the latter is *by no means* a prerequisite for economic recovery. Consumption, *per se*, is not only irrelevant to the future rate of production, but a direct *inhibitor* of it.

We conclude with a reminder of the predictive importance of the shape of the Treasury yield curve – or alternatively, the width of the "yield-curve spread," or the spread between the T-Bond yield and the T-Bill rate. 10

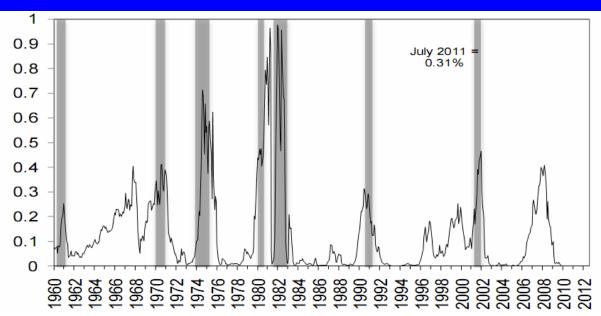
-

⁸ See "Ominous Trends in the Burden of the Jobless on Taxpayers," The Capitalist Advisor, InterMarket Forecasting, Inc., March 31, 2010.

⁹ See "The Silver Lining in Job Destruction," *The Capitalist Advisor*, March ⁹, 2009 and "The Revival of Corporate Profitability," *Investor Alert*, November 6, 2009. Another widespread Keynesian fear – that a rising *savings rate* will cause a "leakage" of aggregate spending and thus inhibit an economic recovery – is equally unfounded: see our study, "The One Saving Grace," *The Capitalist Advisor*, August 31, 2009.

INVESTOR ALERT AUGUST 15, 2010





There's only a *single case* of "double-dip recession" in modern U.S. history – when the 16-month recession of 1981-1982 arrived only a year after the 7-month recession of 1980. But as usual, in the lead-up to every *other* U.S. recession since 1961, *both* ends of that "double dip" were preceded by a *deliberate inversion of the yield curve* by the Fed. Monetary policy brought short-term interest rates *above* long-term rates, which effectively reduces or eliminates the profit margin on financial intermediation, or the business of "borrowing short to lend long."

The "double-dip" recession of the early 1980s was a rarity *only* because it's rare for the Fed to *invert the Treasury yield curve twice in so short a span of time*. This only *confirms* the amazing forecasting power of the yield curve. Of course, Fed researchers (and policymakers) know full well that its yield-curve inversions invariably cause credit crunches and recessions; that's why they now periodically publish a chart (see Figure One) plotting the probability of U.S. recession, one-year ahead, relying exclusively on signals from the yield-curve spread (the 10-year T-Bond yield minus the 3-month T-Bill rate).¹¹

Whereas the yield-curve spread (being negative) showed

high probabilities of a year-ahead recession before prior contractions (shaded in gray), including the last one (not shaded) the current probability of recession, looking a year ahead (into 2011), is now a mere 0.31% (below 1%). Today's yield-curve spread is quite wide (roughly 275 basis points), and although it is much narrower than it was just four months ago, it's certainly not negative – the prerequisite for recession. There won't be a U.S. recession in 2011, no matter how uneven is the journey to then.

The "double-dip" recession of the early 1980s was a rarity only because it's rare for the Fed to invert the yield curve twice in so short a period. This only confirms the amazing forecasting power of the yield curve.

¹⁰ See our reports: "The Fed Wants a Recession," *Investor Alert*, January 6, 2006; "Global Yield Curves and Economic Growth," *The Capitalist Advisor*, February 24, 2006; "Global Yield Curves and Equity Performance," *Investment Focus*, February 17, 2006; "The Policy Mix Index: Yield-Curve Inversion Signals Trouble Ahead," *The Capitalist Advisor*, September 25, 2006; "The Recession of 2007," *Investor Alert*, December 7, 2006; "Inverted Yield Curves as Bull Market Killers – and Bear Market Predictors," *Investment Focus*, February 7, 2007; "When 'Corrections' Degenerate Into 'Bear Markets,'" *Investment Focus*, September 18, 2007; "The U.S. Yield Curve as a Predictor of the Business Cycle," *Investment Focus*, December 15, 2008.

¹¹ See "The Yield Curve as a Leading Indicator," Federal Reserve Bank of New York, at http://www.newyorkfed.org/research/capital_markets/ycfaq.html.