# **Economics Group**



Mark Vitner, Senior Economist mark.vitner@wellsfargo.com • (704) 383-5635 Anika R. Khan, Economist anika.khan@wellsfargo.com • (704) 715-0575

## **Housing Starts Show Glimmer of Hope in May**

Housing starts rose 3.5 percent to a 560,000-unit pace in May from an upwardly revised 541,000-unit pace in April. Gains were broad based with single- and multi-family both increasing. Permits rose 8.7 percent.

#### **Broad-Based Gains in Housing Starts**

Housing starts rose 3.5 percent to a 560,000-unit pace in May, which was 2.4 well above expectations. Gains were broad based with single family increasing 3.7 percent and multifamily rising 2.9 percent. While the increase is encouraging, starts remain at extremely depressed levels and any recovery will be long and arduous. Single-family starts, in particular, are still very much "dead in the water" and will likely not show any meaningful increase until the amount of distressed transactions moderates and the oversupply of existing homes is cleared. In fact, the National Association of Realtors reported that 37 percent of all closings in April were distressed. With foreclosures and short sales still accounting for a large share of total transactions, home prices will remain under pressure, which gives builders little incentive to ramp up building activity. Indeed, the National Association of Home Builders/Wells Fargo Housing Market Index plummeted to 13 in June, the lowest level in nine months. With builder sentiment at such depressed levels, expectations for future single-family sales fell for the third consecutive month. Prospective buyer traffic also fell in June, the first decline since December.

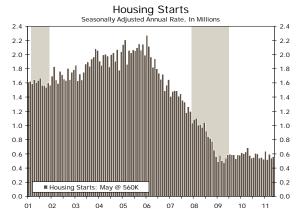
#### Permits Provide a Little Hope for the Future

Housing permits were also hopeful, showing a gain of 8.7 percent in May. Much of the gain in permits was due to a 23.2 percent increase in multifamily permits. Multifamily permits are up 40.8 percent on a year-ago basis, which suggests solid gains in multifamily starts in the coming months. The increase in multifamily starts and permits is consistent with the full recovery in apartment demand. Renting has become a more preferable option for many who have faced an unusually difficult job market and place a higher value on mobility. We expect multifamily starts to increase 8.9 percent in 2011.

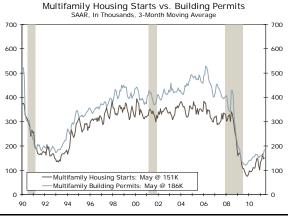
Single-family housing permits have increased in each of the last three months, but are expected to remain at depressed levels. Single-family permits rose a paltry 2.5 percent to a 405,000-unit pace and single-family houses under construction fell 0.8 percent in May to a 249,000-unit pace. On a year-ago basis, single family permits are down 6.9 percent.

#### Looking Ahead...

Despite many of the challenges in the housing market, we expect a modest rise in starts in 2011. We project starts to increase to a 600,000-unit pace in 2011, which is a modest increase of 2.5 percent from 2010. The increase will stem from improvements in the rest of economy, particularly stronger job and income growth, improved household formation and increased housing affordability.







### Wells Fargo Securities, LLC Economics Group

Diane Schumaker-Krieg	Head of Research & Economics	(704) 715-8437 (212) 214-5070	diane.schumaker@wellsfargo.com
Paul Jeanne	Associate Director of Research & Economics	(443) 263-6534	paul.jeanne@wellsfargo.com
John E. Silvia, Ph.D.	Chief Economist	(704) 374-7034	john.silvia@wellsfargo.com
Mark Vitner	Senior Economist	(704) 383-5635	mark.vitner@wellsfargo.com
Jay Bryson, Ph.D.	Global Economist	(704) 383-3518	jay.bryson@wellsfargo.com
Scott Anderson, Ph.D.	Senior Economist	(612) 667-9281	scott.a.anderson@wellsfargo.com
Eugenio Aleman, Ph.D.	Senior Economist	(704) 715-0314	eugenio.j.aleman@wellsfargo.com
Sam Bullard	Senior Economist	(704) 383-7372	sam.bullard@wellsfargo.com
Anika Khan	Economist	(704) 715-0575	anika.khan@wellsfargo.com
Azhar Iqbal	Econometrician	(704) 383-6805	azhar.iqbal@wellsfargo.com
Ed Kashmarek	Economist	(612) 667-0479	ed.kashmarek@wellsfargo.com
Tim Quinlan	Economist	(704) 374-4407	tim.quinlan@wellsfargo.com
Michael A. Brown	Economist	(704) 715-0569	michael.a.brown@wellsfargo.com
Tyler B. Kruse	Economic Analyst	(704) 715-1030	tyler.kruse@wellsfargo.com
Joe Seydl	Economic Analyst	(704) 715-1488	joseph.seydl@wellsfargo.com
Sarah Watt	Economic Analyst	(704) 374-7142	sarah.watt@wellsfargo.com

Wells Fargo Securities Economics Group publications are produced by Wells Fargo Securities, LLC, a U.S broker-dealer registered with the U.S. Securities and Exchange Commission, the Financial Industry Regulatory Authority, and the Securities Investor Protection Corp. Wells Fargo Securities, LLC, distributes these publications directly and through subsidiaries including, but not limited to, Wells Fargo & Company, Wells Fargo Bank N.A, Wells Fargo Advisors, LLC, and Wells Fargo Securities International Limited. The information and opinions herein are for general information use only. Wells Fargo Securities, LLC does not guarantee their accuracy or completeness, nor does Wells Fargo Securities, LLC assume any liability for any loss that may result from the reliance by any person upon any such information or opinions. Such information and opinions are subject to change without notice, are for general information only and are not intended as an offer or solicitation with respect to the purchase or sales of any security or as personalized investment advice. Wells Fargo Securities, LLC is a separate legal entity and distinct from affiliated banks and is a wholly owned subsidiary of Wells Fargo Company © 2011 Wells Fargo Securities, LLC.

SECURITIES: NOT FDIC-INSURED/NOT BANK-GUARANTEED/MAY LOSE VALUE

