# **Economics Group**



Mark Vitner, Senior Economist mark.vitner@wellsfargo.com • (704) 383-5635 Anika Khan, Economist anika.khan@wellsfargo.com • (704) 715-0575

## **Housing Starts Drop Much Further Than Expected in August**

Housing starts fell 5.0 percent to a 571,000-unit pace in August, with weakness in single-family and multifamily starts. Building permits, however, rose 3.2 percent and are up 7.8 percent on a year-ago basis.

#### **Builders Have Very Little Incentive to Ramp Up Activity**

Housing starts fell 5.0 percent to a 571,000-unit pace in August, with much of the decline concentrated in the volatile multifamily component. Multifamily starts fell 13.5 percent, but some of the retracement could be payback for the two consecutive monthly gains in June and July. Multifamily starts rose 21.2 percent in June and 7.2 percent in July. The trend in multifamily starts, however, remains encouraging, with starts up 47.9 percent on a year-ago basis. The upward momentum in multifamily starts continues to illustrate the solid recovery in the apartment market. Apartment demand continues to benefit from the housing slump and modestly increasing household formation, which helped drive the apartment vacancy rate down to 6.0 percent in the second quarter.

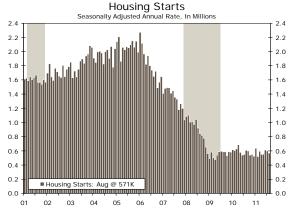
Single-family starts fell 1.4 percent to a 417,000-unit pace and remain at such a low level that the housing market continues to be thought of as "dead in the water." Single-family starts will likely not show any meaningful increase until the amount of distressed transactions moderates and the oversupply of existing homes is cleared. In fact, the National Association of Realtors reported that 29 percent of all closings in July were distressed. The proportion of homes sold short or due to foreclosure is well below its peak of 49 percent in March 2009, suggesting that the pace of distressed transactions has slowed. With foreclosures and short sales, however, still accounting for a large share of total transactions, home prices will remain under pressure, which gives builders little incentive to ramp up building activity. Indeed, the National Association of Home Builders/Wells Fargo Housing Market Index remained low at 14 in September and has made little progress. Builders still have little incentive to compete with discounted existing home prices. Moreover, expectations for future single-family sales have fallen five out of the past six months and prospective buyer traffic also remains weak.

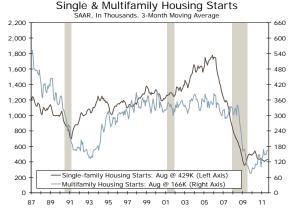
#### Single-Family Permits Point To A Firming Trend

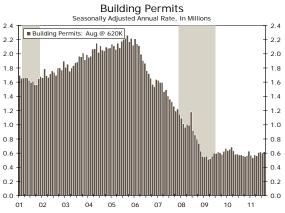
Permits for future construction rose 3.2 percent in August to a 620,000-unit pace, marking the third increase in four months. Permits for new multifamily projects rose 4.5 percent and single-family permits rose 2.5 percent, the second consecutive monthly gain. The level of permits, however, has been moving sideways since 2009.

#### Looking Ahead...

Despite today's decline and many of the challenges in the housing market, housing starts are looking just a little better. On a year-ago basis, starts are up 10.2 percent with apartment construction supporting much of the gain. The recovery will remain sluggish, however, with starts not likely to pick up in a big way until employment and consumer confidence improve.







### Wells Fargo Securities, LLC Economics Group

Diane Schumaker-Krieg	Global Head of Research & Economics	(704) 715-8437 (212) 214-5070	diane.schumaker@wellsfargo.com
John E. Silvia, Ph.D.	Chief Economist	(704) 374-7034	john.silvia@wellsfargo.com
Mark Vitner	Senior Economist	(704) 383-5635	mark.vitner@wellsfargo.com
Jay Bryson, Ph.D.	Global Economist	(704) 383-3518	jay.bryson@wellsfargo.com
Scott Anderson, Ph.D.	Senior Economist	(612) 667-9281	scott.a.anderson@wellsfargo.com
Eugenio Aleman, Ph.D.	Senior Economist	(704) 715-0314	eugenio.j.aleman@wellsfargo.com
Sam Bullard	Senior Economist	(704) 383-7372	sam.bullard@wellsfargo.com
Anika Khan	Economist	(704) 715-0575	anika.khan@wellsfargo.com
Azhar Iqbal	Econometrician	(704) 383-6805	azhar.iqbal@wellsfargo.com
Ed Kashmarek	Economist	(612) 667-0479	ed.kashmarek@wellsfargo.com
Tim Quinlan	Economist	(704) 374-4407	tim.quinlan@wellsfargo.com
Michael A. Brown	Economist	(704) 715-0569	michael.a.brown@wellsfargo.com
Tyler B. Kruse	Economic Analyst	(704) 715-1030	tyler.kruse@wellsfargo.com
Joe Seydl	Economic Analyst	(704) 715-1488	joseph.seydl@wellsfargo.com
Sarah Watt	Economic Analyst	(704) 374-7142	sarah.watt@wellsfargo.com
Kaylyn Swankoski	Economic Analyst	(704) 715-0526	kaylyn.swankoski@wellsfargo.com

Wells Fargo Securities Economics Group publications are produced by Wells Fargo Securities, LLC, a U.S broker-dealer registered with the U.S. Securities and Exchange Commission, the Financial Industry Regulatory Authority, and the Securities Investor Protection Corp. Wells Fargo Securities, LLC, distributes these publications directly and through subsidiaries including, but not limited to, Wells Fargo & Company, Wells Fargo Bank N.A., Wells Fargo Advisors, LLC, Wells Fargo Securities International Limited, Wells Fargo Securities Asia Limited and Wells Fargo Securities (Japan) Co. Limited. The information and opinions herein are for general information use only. Wells Fargo Securities, LLC does not guarantee their accuracy or completeness, nor does Wells Fargo Securities, LLC assume any liability for any loss that may result from the reliance by any person upon any such information or opinions. Such information and opinions are subject to change without notice, are for general information only and are not intended as an offer or solicitation with respect to the purchase or sales of any security or as personalized investment advice. Wells Fargo Securities, LLC is a separate legal entity and distinct from affiliated banks and is a wholly owned subsidiary of Wells Fargo & Company © 2011 Wells Fargo Securities, LLC.

SECURITIES: NOT FDIC-INSURED/NOT BANK-GUARANTEED/MAY LOSE VALUE

