Economics Group



1.20

1.10

1.05

Scott A. Anderson, Senior Economist scott.a.anderson@wellsfargo.com • (612) 667-9281 Michael A. Brown, Economist michael.brown4@wellsfargo.com • (704) 715-0569

Wholesale Inventories Increase in September

Wholesale inventories rose 1.5 percent in September, led by gains in nondurable goods. Growth in August inventories was revised upwards to 1.2 percent from the originally reported 0.8 percent.

Sluggish Sales Growth

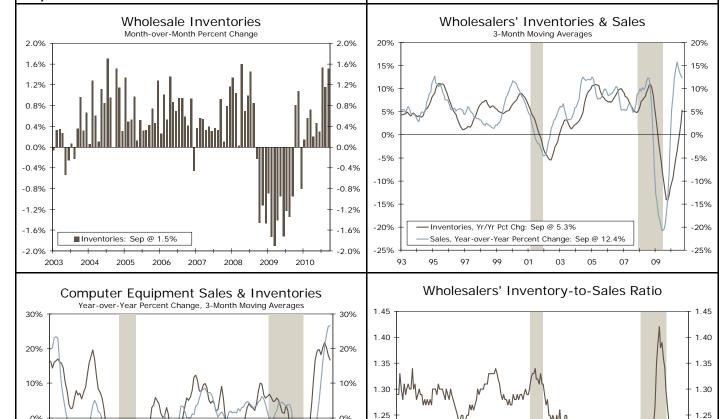
-20%

-30%

- Sales at wholesalers increased 0.4 percent in September over the revised August level of 0.5 percent.
- Sales of computers and groceries both increased 1.1 percent from the month of August.
- Sales of automobiles declined in September by 0.9 percent.
 Additional declines were observed in machinery and petroleum products.

Inventory Building Continues

- Inventory building continued in September as a result of continued weakness in sales. The inventory-to-sales ratio edged up again in September to 1.18, the highest level since April.
- Given higher inventory levels, stock building will likely begin to slow through the remainder of the year, which should exert a modest drag on fourth quarter GDP growth.



1.20

1.10

1.05

Inventory-to-Sales Ratio: Sep @ 1.18

-10%

-20%

Source: U.S. Department of Commerce and Wells Fargo Securities, LLC

06 07 08

03 04

Sales: Sep @ 16.7%

Inventories: Sep @ 26.6%

Wells Fargo Securities, LLC Economics Group

Diane Schumaker-Krieg	Global Head of Research & Economics	(704) 715-8437 (212) 214-5070	diane.schumaker@wellsfargo.com
John E. Silvia, Ph.D.	Chief Economist	(704) 374-7034	john.silvia@wellsfargo.com
Mark Vitner	Senior Economist	(704) 383-5635	mark.vitner@wellsfargo.com
Jay Bryson, Ph.D.	Global Economist	(704) 383-3518	jay.bryson@wellsfargo.com
Scott Anderson, Ph.D.	Senior Economist	(612) 667-9281	scott.a.anderson@wellsfargo.com
Eugenio Aleman, Ph.D.	Senior Economist	(612) 667-0168	eugenio.j.aleman@wellsfargo.com
Sam Bullard	Senior Economist	(704) 383-7372	sam.bullard@wellsfargo.com
Anika Khan	Economist	(704) 715-0575	anika.khan@wellsfargo.com
Azhar Iqbal	Econometrician	(704) 383-6805	azhar.iqbal@wellsfargo.com
Ed Kashmarek	Economist	(612) 667-0479	ed.kashmarek@wellsfargo.com
Tim Quinlan	Economist	(704) 374-4407	tim.quinlan@wellsfargo.com
Michael A. Brown	Economist	(704) 715-0569	michael. brown 4@wells fargo. com
Tyler B. Kruse	Economic Analyst	(704) 715-1030	tyler.kruse@wellsfargo.com

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