# **Economics Group**



Scott Anderson, Senior Economist scott.a.anderson@wellsfargo.com • (612) 667-9281 Michael A. Brown, Economist michael.a.brown@wellsfargo.com • (704) 715-0569

## **Durable Goods Orders Plunge in April**

Durable goods orders reveal a slower path for U.S. manufacturing activity over the near term. Durable orders fell 3.6 percent in April. Declines were broad-based and not confined to just autos and aircraft.

#### **Durable Goods Orders Looking Very Soggy**

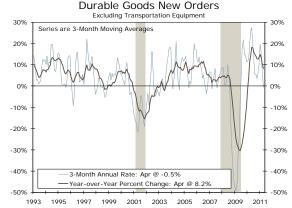
The larger-than-expected 3.6 percent decline in April durable goods orders will add to fears that the manufacturing sector and business investment recovery is pausing. The markets had been anticipating a large decline on the month due to declines in autos and civilian aircraft, and the initial release of the data did not disappoint. Nondefense aircraft orders fell 30.0 percent in April, while vehicle and parts orders slipped 4.5 percent. But large durable order declines were also seen in a wide spectrum of industries. Notably, electrical equipment orders fell 4.9 percent in April. Machinery orders dropped 3.4 percent and primary metals orders declined 1.6 percent. If there is a silver lining here, it was the fact that the March durable goods orders were revised higher to a 4.4 percent gain from a previously reported 4.1 percent increase. Still, the year-over-year increase in durable orders reveals a clear down trend from last year's pace, suggesting perhaps a more prolonged slowdown in the manufacturing and business investment recovery. Some analysts will discount this durable orders weakness as merely an artifact of the Japanese tsunami and earthquake impacting supply chains and orders around the world. There is little doubt that this is hurting our ability to separate the noise from the signal here, but over the near term the reasons of the decline in orders do not really matter and downside risks to the consensus forecast for second quarter GDP.

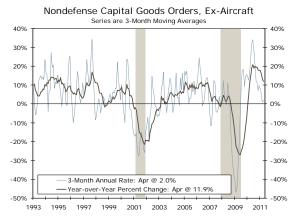
#### **Keep Your Eye on Nondefense Capital Goods Orders**

Nondefense capital goods orders excluding aircraft is a key indicator of future business fixed investment in the GDP report, so this component of today's report deserves special attention. Nondefense capital goods orders plunged 7.3 percent in April, but excluding volatile aircraft orders the picture improves a bit to 2.6 percent decline. This weakness comes off of solid order readings for March, however. Nondefense capital goods orders increased 5.4 percent in March. In short, there has been a lot of volatility in the monthly orders data recently, but the trend is clearly pointing to a weaker business spending environment over the near term that could prompt further cuts in economist GDP forecasts.

#### **Shipments and Inventories show Modest Growth**

April shipments also disappointed, falling 1.0 percent overall, though computer and electronic shipments managed a 3.5 percent gain. Inventory gains were in-line with expectations, rising 0.9 percent on the month. The weakness in shipments combined with the inventory gains pushed the inventory-to-shipments ratio up to 1.80 months from 1.76 months in March.







Source: U.S. Department of Commerce and Wells Fargo Securities, LLC

### Wells Fargo Securities, LLC Economics Group

Diane Schumaker-Krieg	Global Head of Research & Economics	(704) 715-8437 (212) 214-5070	diane.schumaker@wellsfargo.com
Paul Jeanne	Associate Director of Research & Economics	(443) 263-6534	paul.jeanne@wellsfargo.com
John E. Silvia, Ph.D.	Chief Economist	(704) 374-7034	john.silvia@wellsfargo.com
Mark Vitner	Senior Economist	(704) 383-5635	mark.vitner@wellsfargo.com
Jay Bryson, Ph.D.	Global Economist	(704) 383-3518	jay.bryson@wellsfargo.com
Scott Anderson, Ph.D.	Senior Economist	(612) 667-9281	scott.a.anderson@wellsfargo.com
Eugenio Aleman, Ph.D.	Senior Economist	(704) 715-0314	eugenio.j.aleman@wellsfargo.com
Sam Bullard	Senior Economist	(704) 383-7372	sam.bullard@wellsfargo.com
Anika Khan	Economist	(704) 715-0575	anika.khan@wellsfargo.com
Azhar Iqbal	Econometrician	(704) 383-6805	azhar.iqbal@wellsfargo.com
Ed Kashmarek	Economist	(612) 667-0479	ed.kashmarek@wellsfargo.com
Tim Quinlan	Economist	(704) 374-4407	tim.quinlan@wellsfargo.com
Michael A. Brown	Economist	(704)715-0569	michael.a.brown@wellsfargo.com
Tyler B. Kruse	Economic Analyst	(704)715-1030	tyler.kruse@wellsfargo.com
Joe Seydl	Economic Analyst	(704) 715-1488	joseph.seydl@wellsfargo.com
Sarah Watt	Economic Analyst	(704)374-7142	sarah.watt@wellsfargo.com

Wells Fargo Securities Economics Group publications are produced by Wells Fargo Securities, LLC, a U.S broker-dealer registered with the U.S. Securities and Exchange Commission, the Financial Industry Regulatory Authority, and the Securities Investor Protection Corp. Wells Fargo Securities, LLC, distributes these publications directly and through subsidiaries including, but not limited to, Wells Fargo & Company, Wells Fargo Bank N.A, Wells Fargo Advisors, LLC, and Wells Fargo Securities International Limited. The information and opinions herein are for general information use only. Wells Fargo Securities, LLC does not guarantee their accuracy or completeness, nor does Wells Fargo Securities, LLC assume any liability for any loss that may result from the reliance by any person upon any such information or opinions. Such information and opinions are subject to change without notice, are for general information only and are not intended as an offer or solicitation with respect to the purchase or sales of any security or as personalized investment advice. Wells Fargo Securities, LLC is a separate legal entity and distinct from affiliated banks and is a wholly owned subsidiary of Wells Fargo & Company © 2011 Wells Fargo Securities, LLC.

SECURITIES: NOT FDIC-INSURED/NOT BANK-GUARANTEED/MAY LOSE VALUE

