

January 10, 2008

B=Bear C=Consensus R=Range L=Last

**Chain store sales (December)**

y/y percent chg.	Dec (e)	Nov	Oct	Sep	Dec '06
WalMart	1.5	1.9	0.7	0.8	2.6
Target	0.0	10.8	4.1	1.2	4.1
JC Penney	-6.0	2.6	-1.8	-4.6	2.6
Macy's	-5.5	13.4	-1.5	-2.7	4.4
Limited	-6.0	-7.0	-6.0	-4.0	4.0
Gap	-4.0	0.0	-8.0	-7.0	-8.0
Costco	6.0	9.0	9.0	4.0	9.0
Nordstrom	-4.0	8.7	-2.4	3.2	9.0
TJX	3.0	7.0	3.0	2.0	6.0
Kohls	-8.0	10.2	-3.8	-3.2	3.0
<b>Weighted Index</b>	<b>0.5</b>	<b>4.7</b>	<b>1.3</b>	<b>0.4</b>	<b>3.6</b>

Weekly Redbook sales data suggest that general merchandise spending slowed in December. Underlying retail sales should have weakened in December due to the early Thanksgiving. We expect that the surge in retail sales in November came partly at the expense of spending in December.

**Initial jobless claims (January 5<sup>th</sup>) 8:30am**

B=340K C=340K R=320K to 350K L=336K

**Continuing claims (December 29<sup>th</sup>)**

C=NA L=2.761ml

Given the rise in unemployment in December, jobless claims have likely become a more important indicator. Jobless claims in December averaged 344,000, which is some 30,000 higher than the average trend earlier in 2007. We look for initial claims to have risen 4,000 to 340,000 in the week ending January 5<sup>th</sup>. We are entering a period where claims have tended to be volatile in previous years due to uncertainties over seasonal patterns.

**Wholesale inventories (November) 10:00am**

B=0.6% C=0.4% R=-0.1% to 0.6% L=0.0%

Wholesale inventories were unchanged in October but, given record-low inventory-to-sales ratios in this sector, we expect that inventory investment in this sector picked up in November. We look for a 0.6% increase in wholesale inventories in November.

**CP outstanding (January 9<sup>th</sup> week) around 10:00am**

Asset backed commercial paper increased \$26.2 billion in the week ended January 2<sup>nd</sup>. This was the first weekly increase in ABCP outstanding since the ABCP market began to implode in the middle of August. Asset backed commercial paper has declined \$421 billion from the peak.

**Fed reserve balances data (January 9<sup>th</sup> week) 4:30pm**

The Fed reported that a daily average of \$5.8 billion was borrowed from the discount window in the week ending January 2<sup>nd</sup>. However, there was only \$4.9 billion outstanding as of January 2<sup>nd</sup>, which implies that more than \$5.8 billion was borrowed from the discount window for turn of the year funding, which was then partially repaid by January 2<sup>nd</sup>. As of January 2<sup>nd</sup>, \$4.8 billion of the total \$4.9 billion discount window loans outstanding were from the Federal Reserve Bank of New York.

**Fed Speaking**

Fed Chairman Bernanke will speak on financial markets, the economic outlook and monetary policy (1:00pm; Q&A expected). This is Bernanke's first public appearance since November 29<sup>th</sup>. Kansas City Fed President Hoenig (nonvoting) speaks on the U.S. economic outlook (1:00pm; no advanced text).

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**FED POLICY EXPECTATIONS**

MONTH	IMPLIED FED FUNDS RATE	(PREVIOUS DAY)	Commentary: The fed funds futures market is fully pricing in a quarter-point rate cut at the January 30 <sup>th</sup> FOMC meeting and is leaning heavily in the direction of a larger cut with February fed funds futures at 3.82%
January	4.14%	(4.14%)	
February	3.82%	(3.83%)	
March	3.68%	(3.72%)	
April	3.53%	(3.60%)	
May	3.31%	(3.40%)	

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