# **Economics Group**



Mark Vitner, Senior Economist mark.vitner@wellsfargo.com • (704) 410-3277 Anika R. Khan, Senior Economist anika.khan@wellsfargo.com • (704) 410-3271

## **Housing Starts End the Year with a Bang**

Housing starts surged 12.1 percent in December to a 954,000-unit pace, likely reflecting seasonal noise and some year-end tax jitters. Multifamily starts rose 20.3 percent and single-family starts were up 8.1 percent.

### Big Surprise Jump in Housing Starts in December

Ending 2012 on a solid note, housing starts rose a more-than-expected 12.1 percent in December to a 954,000-unit pace, the fastest rate in four 2.2 years. Single-family starts rose 8.1 percent to a 616,000-unit pace in 2.0 December and are up 18.5 percent over the past year. The volatile multifamily component, increased a solid 20.3 percent. Starts rose in every region. Starts were revised generally lower in November, but the overall report is somewhat too good to be true. We suspect some of the surge is likely seasonal noise, but it is also plausible that builders were trying to get ahead of higher permitting fees and other new regulations scheduled to take place in the beginning of 2013. While the bump in starts appears a bit exaggerated, the trend is still upward. Starts finished the year 37 percent higher than its year-ago pace and are expected to be even stronger in 2013.

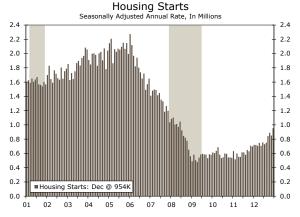
One sign pointing to continued momentum in housing construction in 2013 is permits. Housing permits rose 0.3 percent in December to a 903,000-unit pace. Single-family permits are up roughly 27 percent on a year-ago basis suggesting it will likely be a bright spot during the year with overall growth heavily weighted toward single-family homes. Multifamily permits fell 2.1 percent on the month and have been down two of the past three months. Demand for apartments is showing little signs of abating, but construction pipelines are fairly robust in select markets.

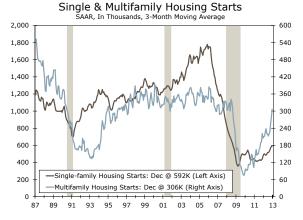
Another bright spot to watch is builder sentiment. The latest NAHB/Wells Fargo Home Builders survey was unchanged in January at 47, the highest level since 2006. The strength in builder sentiment continues to reflect gains in sales and buyer traffic. So why are builders optimistic?

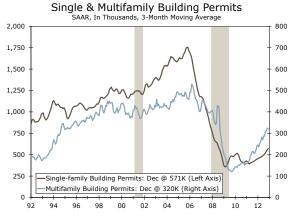
The improvement in builder optimism is largely due to continued gains in prices and historically low inventories. While the share of foreclosures remains elevated, competition from foreclosures has lessened considerably over the past year as properties in the best condition have already been sold.

#### The Outlook for Housing Starts

We expect starts will increase to a sustainable pace of roughly 990,000-units in 2013 with much of the gains in single-family. Despite some monthly volatility, all price measures are improving which should encourage more single-family activity as the labor market continues to strengthen. With single-family gaining solid footing, multifamily will likely begin to stabilize. We believe the trend toward multifamily housing will continue, but starts should see a peak in the next few years. That said, the housing market will likely continue to be a bright spot for the U.S. economy over 2013 with real residential construction continuing to add to real GDP growth.







## Wells Fargo Securities, LLC Economics Group

Diane Schumaker-Krieg	Global Head of Research, Economics & Strategy	(704) 410-1801 (212) 214-5070	diane.schumaker@wellsfargo.com
John E. Silvia, Ph.D.	Chief Economist	(704) 410-3275	john.silvia@wellsfargo.com
Mark Vitner	Senior Economist	(704) 410-3277	mark.vitner@wellsfargo.com
Jay Bryson, Ph.D.	Global Economist	(704) 410-3274	jay.bryson@wellsfargo.com
Eugenio Aleman, Ph.D.	Senior Economist	(704) 410-3273	eugenio.j.aleman@wellsfargo.com
Sam Bullard	Senior Economist	(704) 410-3280	sam.bullard@wellsfargo.com
Anika Khan	Senior Economist	(704) 410-3271	anika.khan@wellsfargo.com
Azhar Iqbal	Econometrician	(704) 410-3270	azhar.iqbal@wellsfargo.com
Tim Quinlan	Economist	(704) 410-3283	tim.quinlan@wellsfargo.com
Michael A. Brown	Economist	(704) 410-3278	michael.a.brown@wellsfargo.com
Sarah Watt	<b>Economic Analyst</b>	(704) 410-3282	sarah.watt@wellsfargo.com
Kaylyn Swankoski	<b>Economic Analyst</b>	(704) 410-3276	kaylyn.swankoski@wellsfargo.com
Sara Silverman	<b>Economic Analyst</b>	(704) 410-3281	sara.silverman@wellsfargo.com
Zachary Griffiths	<b>Economic Analyst</b>	(704) 410-3284	zachary.griffiths@wellsfargo.com
Peg Gavin	<b>Executive Assistant</b>	(704) 410-3279	peg.gavin@wellsfargo.com
Cyndi Flowe	Administrative Assistant	(704) 410-3272	cyndi.h.flowe@wellsfargo.com

Wells Fargo Securities Economics Group publications are produced by Wells Fargo Securities, LLC, a U.S broker-dealer registered with the U.S. Securities and Exchange Commission, the Financial Industry Regulatory Authority, and the Securities Investor Protection Corp. Wells Fargo Securities, LLC, distributes these publications directly and through subsidiaries including, but not limited to, Wells Fargo & Company, Wells Fargo Bank N.A., Wells Fargo Advisors, LLC, Wells Fargo Securities International Limited, Wells Fargo Securities Asia Limited and Wells Fargo Securities (Japan) Co. Limited. The information and opinions herein are for general information use only. Wells Fargo Securities, LLC does not guarantee their accuracy or completeness, nor does Wells Fargo Securities, LLC assume any liability for any loss that may result from the reliance by any person upon any such information or opinions. Such information and opinions are subject to change without notice, are for general information only and are not intended as an offer or solicitation with respect to the purchase or sales of any security or as personalized investment advice. Wells Fargo Securities, LLC is a separate legal entity and distinct from affiliated banks and is a wholly owned subsidiary of Wells Fargo Securities, LLC.

#### Important Information for Non-U.S. Recipients

For recipients in the EEA, this report is distributed by Wells Fargo Securities International Limited ("WFSIL"). WFSIL is a U.K. incorporated investment firm authorized and regulated by the Financial Services Authority. The content of this report has been approved by WFSIL a regulated person under the Act. WFSIL does not deal with retail clients as defined in the Markets in Financial Instruments Directive 2007. The FSA rules made under the Financial Services and Markets Act 2000 for the protection of retail clients will therefore not apply, not will the Financial Services Compensation Scheme be available. This report is not intended for, and should not be relied upon by, retail clients. This document and any other materials accompanying this document (collectively, the "Materials") are provided for general informational purposes only.

SECURITIES: NOT FDIC-INSURED/NOT BANK-GUARANTEED/MAY LOSE VALUE

