Economics Group



John E. Silvia, Chief Economist john.silvia@wellsfargo.com • (704) 410-3275 Sarah Watt House, Economist sarah.house@wellsfargo.com • (704) 410-3282

Labor Market Dynamics: Three Peeks Behind the Curtain

Behind the curtain awaits a wealth of data that provides decision makers a more sophisticated and muchneeded closer look at labor market dynamics. Here we take a peek behind the curtain.

Job Separations: When Quitting Is a Good Thing

In the case of the labor market, quitting is a good thing. Workers tend to quit when they feel confident in their job and wage prospects elsewhere, or in the case of older workers, confident in their retirement savings and income streams. Turnover in the labor market due to workers quitting one job to go to another can also improve productivity in the economy by better matching the workers' skills to the job at hand.

The rising trend in quits, alongside declining layoffs, is another signal of a gradually healing labor market (top chart). However, as also indicated in the chart, there is still a lot of healing left to do.

Labor Force Participation: Beneath the Headlines

Many analysts have noted that the decline in the unemployment rate, a benchmark for the conduct of monetary policy, has been in part influenced by the drop in the labor force participation rate. This decline is often attributed to an aging population. However, beneath the headlines, the details suggest that there is more to the story.

Since 2007, the drop in participation has been most pronounced in younger working groups, including prime-age workers (25-54 years old, middle chart). For the youngest cohort, ages 16-19 the pursuit of education is a large part of the story. Similarly, the 20-24 year old cohort decline reflects the combination of more students seeking higher education, but there is also a sense that many of these potential workers do not have the right skills needed for many jobs today. On the other end of the age spectrum, note that the labor force participation rate for workers age 65 and over has actually risen. This reflects a greater number of part-time job seekers, better health for the entering retirement group and some income smoothing for those who are trying to maintain a certain lifestyle.

Productivity and Incomes: No Disconnect

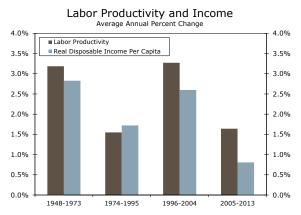
Another urban legend that does not fully capture the labor market of today is the assertion that weak wage growth has been due to a large amount of slack in the labor market. While an excess of labor relative to demand is indeed part of the slow wage growth story, a less cited reason is lower labor productivity in recent years. Wages are reflective of the marginal product of labor. Therefore, lower labor productivity is typically accompanied by weaker income growth, as illustrated in the bottom chart during different eras of productivity growth.

During the post 2005 period, productivity gains and real income gains are fairly matched—as they have been in prior periods. What makes the current period interesting is that both productivity and income gains are low and are reminiscent of the adjustment challenges in the U.S. economy during the oil embargo era. A similar, non-oil, adjustment is going on today.



Change in Labor Force Participation by Age
Percentage Point Change Since Dec. 2007, 12-MMA

4
2
-4
-6
-8
Ages 16-19 Ages 20-24 Ages 25-54 Ages 55-64 Ages 65+



Wells Fargo Securities, LLC Economics Group

Diane Schumaker-Krieg	Global Head of Research, Economics & Strategy	(704) 410-1801 (212) 214-5070	diane.schumaker@wellsfargo.com
John E. Silvia, Ph.D.	Chief Economist	(704) 410-3275	john.silvia@wellsfargo.com
Mark Vitner	Senior Economist	(704) 410-3277	mark.vitner@wellsfargo.com
Jay H. Bryson, Ph.D.	Global Economist	(704) 410-3274	jay.bryson@wellsfargo.com
Sam Bullard	Senior Economist	(704) 410-3280	sam.bullard@wellsfargo.com
Nick Bennenbroek	Currency Strategist	(212) 214-5636	nicholas.bennenbroek@wellsfargo.com
Eugenio J. Alemán, Ph.D.	Senior Economist	(704) 410-3273	eugenio.j.aleman@wellsfargo.com
Anika R. Khan	Senior Economist	(704) 410-3271	anika.khan@wellsfargo.com
Azhar Iqbal	Econometrician	(704) 410-3270	azhar.iqbal@wellsfargo.com
Tim Quinlan	Economist	(704) 410-3283	tim.quinlan@wellsfargo.com
Eric Viloria, CFA	Currency Strategist	(212) 214-5637	eric.viloria@wellsfargo.com
Michael A. Brown	Economist	(704) 410-3278	michael.a.brown@wellsfargo.com
Sarah Watt House	Economist	(704) 410-3282	sarah.house@wellsfargo.com
Michael T. Wolf	Economist	(704) 410-3286	michael.t.wolf@wellsfargo.com
Zachary Griffiths	Economic Analyst	(704) 410-3284	zachary.griffiths@wellsfargo.com
Mackenzie Miller	Economic Analyst	(704) 410-3358	mackenzie.miller@wellsfargo.com
Blaire Zachary	Economic Analyst	(704) 410-3359	blaire.a.zachary@wellsfargo.com
Peg Gavin	Executive Assistant	(704) 410-3279	peg.gavin@wellsfargo.com
Cyndi Burris	Senior Admin. Assistant	(704) 410-3272	cyndi.burris@wellsfargo.com

Wells Fargo Securities Economics Group publications are produced by Wells Fargo Securities, LLC, a U.S broker-dealer registered with the U.S. Securities and Exchange Commission, the Financial Industry Regulatory Authority, and the Securities Investor Protection Corp. Wells Fargo Securities, LLC, distributes these publications directly and through subsidiaries including, but not limited to, Wells Fargo & Company, Wells Fargo Bank N.A., Wells Fargo Advisors, LLC, Wells Fargo Securities International Limited, Wells Fargo Securities Asia Limited and Wells Fargo Securities (Japan) Co. Limited. Wells Fargo Securities, LLC. ("WFS") is registered with the Commodities Futures Trading Commission as a futures commission merchant and is a member in good standing of the National Futures Association. Wells Fargo Bank, N.A. ("WFBNA") is registered with the Commodities Futures Trading Commission as a swap dealer and is a member in good standing of the National Futures Association. WFS and WFBNA are generally engaged in the trading of futures and derivative products, any of which may be discussed within this publication. Wells Fargo Securities, LLC does not compensate its research analysts based on specific investment banking transactions. Wells Fargo Securities, LLC's research analysts receive compensation that is based upon and impacted by the overall profitability and revenue of the firm which includes, but is not limited to investment banking revenue. The information and opinions herein are for general information use only. Wells Fargo Securities, LLC does not guarantee their accuracy or completeness, nor does Wells Fargo Securities, LLC assume any liability for any loss that may result from the reliance by any person upon any such information or opinions. Such information and opinions are subject to change without notice, are for general information only and are not intended as an offer or solicitation with respect to the purchase or sales of any security or as personalized investment advice. Wells Fargo Securities, LLC is a separate legal entity and distinct from affiliated banks and is a wholly owned subsidiary of Wells Fargo & Company © 2014 Wells Fargo Securities, LLC.

Important Information for Non-U.S. Recipients

For recipients in the EEA, this report is distributed by Wells Fargo Securities International Limited ("WFSIL"). WFSIL is a U.K. incorporated investment firm authorized and regulated by the Financial Conduct Authority. The content of this report has been approved by WFSIL a regulated person under the Act. For purposes of the U.K. Financial Conduct Authority's rules, this report constitutes impartial investment research. WFSIL does not deal with retail clients as defined in the Markets in Financial Instruments Directive 2007. The FCA rules made under the Financial Services and Markets Act 2000 for the protection of retail clients will therefore not apply, nor will the Financial Services Compensation Scheme be available. This report is not intended for, and should not be relied upon by, retail clients. This document and any other materials accompanying this document (collectively, the "Materials") are provided for general informational purposes only.

